

CORPORATE IDENTITY MANUAL

# CONRAIL



CONRAIL

HISTORICAL SOCIETY



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CONRAIL LOCO. NO.	BLDR. MODEL	H.P.	TOTAL UNITS	CONRAIL LOCO. NO.	BLDR. MODEL	H.P.	TOTAL UNITS
1639-1891	F7a	1500	82	6535-6539	U30C	3000	5
2021-2044	RS32	2000	24	6540-6578	U33C	3300	39
2048-2059	C430	3000	12	6579-6583	U30C	3000	5
2072-2077	C420	2000	6	6587-6599	U36C	3600	13
2100-2112	GP20	2000	13	+6600-6609	C30-7	3000	10
2168-2249	GP30	2500	82	6654-6666	SD45-2	3600	13
2250-2399	GP35	2500	146	6667-6699	SDP45	3600	33
2400-2414	RS27	2400	15	6700-6718	U23C	2250	19
2416-2459	C425	2500	41	6721-6752	C628	2750	32
2474-2499	C424	2400	26	6753-6779	C630	3000	27
2500-2685	U25B	2500	177	6781-6794	C636	3600	14
+2700-2798	U25B	2250	99	6802-6804	RSD5	1800	2
+2800-2816	RS23-7	2250	17	6812-6816	RSD15	2400	4
2822-2823	U28B	2800	2	6849	AEH12	1200	1
2830-2889	U30B	3000	59	6855-6879	RSD12	1800	16
2890-2970	U35B	3300	80	6900-6924	SD9	1750	25
+2971-2974	U36B	3600	4	6925-6959	SD38	2000	35
3000-3274	GP40	3000	272	6998-6999	SD7	1500	2
+3275-3312	GP40-2	3000	38	7000-7483	GP9	1750	422(4)
3620-3692	GP35	2500	73	7496-7499	GP18	1800	4
3800-3839B	GP9(B)	1750	40	7500-7530	GP9	1750	6
3861-3874B	F7B(B)	1500	12	7560-7575	GP10	1850	16
4014-4063	E8a	2250	4	7587-7639	RS11	1800	38
4100-4112	GP40P	3000	13	7640-7644	RS11 Mod.	2000	5
4151-4182	U34CH	3400	32	7645-7647	RS11	1800	3
4233	E7a	2000	1	7648	RS11 Mod.	2000	1
4249-4256	E8a	2250	2	7649-7654	RS11	1800	6
4332-4370	FP7a	1500	11	7656-7939	GP38	2000	282
4400-4437*	E44	4400	38	+7940-8180	GP38-2	2000	241
4438-4459*	E44a	5000	22	8354	S10	1000	1
4460-4465*	E44	4400	6	8400-8599	SM1	600	164
4601-4610*	E33	3300	10	8600-8627	SM8	800	28
4710-4733*	S2E	792	6	8628-8657	SM900;M	900	26(3)
4750-4756*	E10B	1000	7	8664-8700	SM8;M	800	37
4800-4937*	GG1	4820	53	8701-8721	SM900	900	21
4971-4977*	E40	4000	6	8836-9150	SM7,9,9Mod.	1200	259
5000-5028#	FL9	1750	17	9151-9194	NM2 Mod.	1200	44
5030-5059#	FL9	1800	27	9200-9296	NM2	1000	97
5201-5203	RS2	1500	2	9301-9314	SM1200 Mod.	1200	14
5229-5554	RS3	1800	73	9315-9382	SM1200	1200	68
5600-5719	GP7	1500	103	9400-9424	SM1001	1000	25
5720-5728	GP8	1600	9	9500-9620	SM1500	1500	121
5738-5999	GP7	1500	232	9621-9630	MP15	1500	10
6000-6051	SD35	2500	52	9640-9842	S2,S4	1000	20
6066-6239	SD45	2500	174	9844-9849	T6	1000	6
6240-6357	SD40	3000	116	9850-9855	S2	1000	3
+6358-6440	SD40-2	3000	83	9908-9937	RS1	1000	4
6500-6519	U25C	2500	20	9950-9998	RS3 Mod.	1200	43
6520-6534	U28C	2800	15	9999	GS4	400	1
				TOTAL CR UNITS			+4745(7)

+ = Includes New Units on Order  
 # = B Units  
 \* = Electric Locomotives  
 # = Diesel - 3rd Rail Electric  
 6000 - 6999 = 6-Axis Units

(7) = Cleveland Union Term. Units

6-1-77  
CMO(SD)



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## Foreword

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Conrail is a large organization doing business with thousands of customers throughout a complex railroad network. We offer a wide range of transportation services and do business in a large geographic area. As such it is important for us to be viewed as capable of following through on the commitments we make as a unified organization.

The Conrail Identification Standards Manual is a significant tool to be used towards reaching that objective. The Standards Manual represents the beginning of a long-range program designed to create a consistent and recognizable identification system for Conrail. The Standards Manual is the result of considerable effort which began before Conveyance Day. We've drawn on the talents and experience of our own management and staff as well as outside consultants to develop a consistent attitude and format in all forms of communication with our customers, employees, and various publics.

The Standards Manual provides the basic guidelines for implementing our Identification Program. The graphic standards described in the Manual must be followed if we are to reach our goal. Responsibility for the success of our Identification Program lies with us—the people who make up the Conrail organization. We ask each of you to accept that responsibility.



Edward G. Jordan  
Chairman and  
Chief Executive Officer



Richard D. Spence  
President and  
Chief Operating Officer

The new Conrail corporate trademark is depicted on this page. It is composed of two elements, a "CONRAIL" logotype and a symbol. The Conrail logotype may appear without the symbol, but the symbol may never appear without the Conrail logotype, except as specifically approved by the Conrail Public Affairs Department.

The "CONRAIL" logotype is a specially drawn total unit. The letterforms and letter spacing may not be altered in any way.

The Conrail symbol has been carefully constructed and proportioned for a specific visual impact.

It is the relationship of these two elements, i.e., logotype and symbol which is the basis for the Conrail identification system. This device is in essence a bullseye and the center of the concentric circles determines the vertical axis of the trademark. Note that the horizontal rails extend slightly beyond the vertical axis of the bullseye. The symbol must appear with the logotype in one of the designated formats.

There are four basic versions of the Conrail trademark. These provide the flexibility to select a version that compliments specific layout requirements. A summary of these versions is presented on the next page. Check the appropriate sections for a more detailed explanation.

The official art for reproducing this trademark must be used in all applications. Copies of reproduction artwork are included at the back of this manual. Additional copies can be secured from the Manager-Graphic Services, Public Affairs Department, Rm. 1040, 6 Penn Center Plaza, Philadelphia, Pa. Any alterations in the letterforms, letterspacing, and symbol weight and proportions are expressly prohibited without the written approval of the Vice President of Public Affairs.

**CONRAIL**



Centered versions

Centered typographic formats

1 Above



Below



2 Flush left/right versions

Type is flush left or flush right off the vertical axis

Left



Right



3 Semi-extended version

Limited vertical space available



4 Fully extended version

Horizontal formats appropriate to wide applications



See appropriate section for more detailed explanation.

Futura is the typeface most compatible with the "CONRAIL" logotype. The Futura Bold all cap alphabet is the preferred type style to be used for display, i.e. titles, headlines, etc. on all printed matter. Lighter weights of Futura upper and lower case are suggested for secondary copy. The Futura family of typefaces should be used in advertising whenever possible. The extreme faces of Futura should not be used (Futura Black, Futura Display, Futura Inline). The Futura alphabet should **never** be enlarged for use on vehicles or signs. The special alphabet shown below has been designed for such applications.

Alternate typefaces including Helvetica and Univers may be used for body copy only in situations where Futura is unavailable. These typefaces are graphically compatible with the Conrail trademark.

For large uses including signage, banners, transport vehicles, trucks and rolling stock, a specially drawn Conrail alphabet has been designed. The Conrail alphabet consists of 26 capital letters, 10 numerals and one word "CONRAIL".

The Conrail alphabet should **never** be reduced for use on printed material.

For information regarding use and procurement of this special alphabet see the signage section.

**ABCDEFGHIJKLMNPOQRSTUVWXYZ**  
**abcdefghijklmnopqrstuvwxy**  
**1234567890**

**ABCDEFGHIJKLMNPOQRSTUVWXYZ**  
**abcdefghijklmnopqrstuvwxy**  
**1234567890**

**ABCDEFGHIJKLMNPOQRSTUVWXYZ**  
**abcdefghijklmnopqrstuvwxy**  
**1234567890**

**ABCDEFGHIJKLMNPOQRSTUVWXYZ**  
**abcdefghijklmnopqrstuvwxy**  
**1234567890**

**ABCDEFGHIJ**  
**KLMNOPQRS**  
**TUVWXYZ**  
**1234567890**

**Color**

The trademark may be used in positive (blue symbol on a white background) or in negative (white symbol on a blue background). The official Conrail color is blue PMS #300. No other blue is permissible. Sample color swatches of Conrail blue may be found at the back of this manual.

Screening (tinting) is the process of visually adding white to a color to lighten the original color. Screens of Conrail blue (PMS #300) and all other colors are unacceptable because they appear as pastels which are inappropriate to the character of the railroad.



**Maximum and minimum size**

There is no maximum size for the trademark. The minimum size for accepted printing techniques is 1/8" as shown. For adverse printing, i.e. silkscreen, hot stamp, newsprint, etc., 1/8" is the minimum size.



**Mirror image**

Under special circumstances it is permissible to use the Conrail symbol in a mirror image (i.e. reading from right to left) (see Miscellaneous section for example). This application must never be used without the written permission of the Department of Public Affairs.



**DO NOT** alter the letterforms and spacing of the Conrail logotype. The word must never be redrawn which may thicken or weaken the letterforms.



**DO NOT** alter the proportional relationship of the Conrail logotype to the symbol, so as to destroy the visual unity of the identification system.



**DO NOT** obscure the trademark in any way. Any additional elements (type, pattern or photograph) printed on top or behind the mark will change the graphic integrity of the trademark and destroy the recognition.



**DO NOT** change the orientation of the trademark. The visual characteristics of the mark demand that the symbol and logotype always be oriented horizontally for legibility. The logotype must never be oriented vertically, at an angle or with the letters stacked (i.e. under one another).

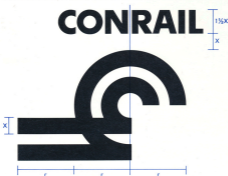


**DO NOT** use the trademark within a shape other than the Conrail square (refer to Signage and Vehicle Identification for examples).



**DO NOT** photographically distort the trademark.





The "CONRAIL" logotype is centered above the vertical axis of the bullseye. The logotype height is  $1\frac{1}{2}x$  ( $x$ =width of one rail of the symbol). The logotype is positioned  $x$  distance from symbol.

In this version the length of the rails is  $2r$  ( $r$ =radius of the bullseye). When the "CONRAIL" logotype is centered above the bullseye (vertical axis) the length of the rails can never be extended.

The centered version of the trademark bleeds off the left hand side when used in the Conrail square. The proportional relationship of the trademark in the square is fixed.



Type used above or below the trademark should be centered on the vertical axis of the bullseye and no closer to the symbol than  $1\frac{1}{2}x$ .

The illustration shown at right is a schematic example of a "typical" centered layout. Other solutions are also possible.





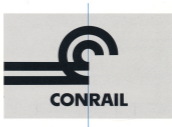


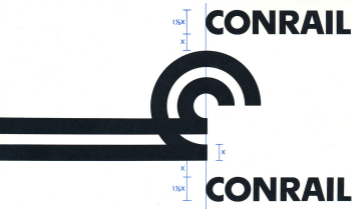
The "CONRAIL" logotype is centered below the vertical axis of the bullseye. The logotype height is  $1\frac{1}{2}x$  ( $x$ =width of one rail of the symbol). The logotype is positioned  $x$  distance from symbol.

In this version the rails always bleed. The length of rails may be no less than  $2r$  ( $r$ =radius of the bullseye) but may be as long as required to bleed. The bullseye should appear in the center (left to right) of the given area.

Type used above or below the trademark should be centered on the vertical axis of the bullseye and no closer to the symbol than  $1\frac{1}{2}x$ .

The flag illustrated to the right is a schematic example of a "typical" centered layout. Other solutions are also possible.



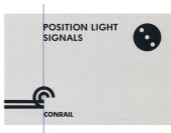


The "CONRAIL" logotype is flush left with the vertical axis of the bullseye and positioned above or below the symbol. The logotype height is  $1\frac{1}{2}x$  ( $x$ =width of one rail of the symbol). The logotype is positioned  $x$  distance above or below the symbol.

In this version the rails always bleed. The length of the rails may be no less than  $2r$  ( $r$ =radius of the bullseye) but may be as long as required to bleed.

Type used with this version should be flush left off the vertical axis, and should align with the "C" in the logotype "CONRAIL". The type may be above or below the trademark but should be no closer than  $1\frac{1}{2}x$ .

The pamphlet shown at right is a schematic example of a "typical" flush left layout. Other solutions are also possible.



**CONRAIL**

1½x

x

x

x

1½x

**CONRAIL**

The "CONRAIL" logotype is flush right with the vertical axis of the bullseye and positioned above or below the symbol. The logotype height is 1½x (x=width of one rail of the symbol). The logotype is positioned x distance above or below the symbol.

In this version the rails always bleed. The length of the rails may be no less than 3r (r=radius of the bullseye) but the rails may be as long as required to bleed.

Type used with this version should be flush right off the vertical axis, and should align with the "L" in the logotype "CONRAIL." The type may be above or below the trademark but should be no closer than 1½x.

The plastic binder shown at right is a schematic example of a "typical" flush right layout. Other solutions are also possible.





The "CONRAIL" logotype is an extension of the rails and is the same height as the width of both rails plus the space in between the rails. The logotype is positioned one letter space (the distance between "Y" and "L") from the end of the rails.

The length of the rails in this version is  $3r$  ( $r$ =radius of the bullseye). When the trademark is used in this version, the length of the rails may never be extended.

This format should be used in areas when there is limited vertical space, i.e. top of forms, checks, etc. Short headlines can align with logotype in the same cap height and style (Futura Bold caps). The headline may not be any closer than  $1r$  to the left of the logotype.

The illustration shown at right is a schematic example of a "typical" use of the semi-extended version. Other solutions are also possible.





The "CONRAIL" logotype height is  $2x$  ( $x$ =width of one rail of the symbol). It is positioned  $x$  distance above the top rail. The logotype may be placed horizontally in various positions above the rail, but may not be any closer than  $2r$  ( $r$ =radius) to the bullseye.

In this version the rails always bleed. When the logotype is positioned  $2r$  from the bullseye the minimum length of the rails is  $8r$ . The maximum length of the rails is  $16r$ .

The magazine cover shown at right is a schematic example of a "typical" use of the fully extended version. Other solutions are also possible.





Stationery performs a large part of the business of communication between a corporation and the public. This system relates to all other aspects of the identity program and is the unifying element for the various pieces of stationery. It is essential therefore, to adhere closely to the specifications in this manual in order to maintain uniformity. The quality of production should be strictly supervised, particularly in the areas of color and trademark reproduction.

**General letterhead and envelope**

Corporate name and address: 8 point Futura Medium, all caps

Color ink: All type and symbol print blue PMS #300

Paper stock: Strathmore Bond, Fluorescent White, Sub. 24 lb. Wave

Trim size: Letterhead 8½" x 11"  
Envelope 4½" x 9½"

**Corporate Officers' letterhead and envelope**

Executive's name: 8 point Futura Demi-bold, all caps  
Executive's title, corporate name and address:  
8 point Futura Medium, all caps

Color ink: All type including word "Conrail" prints grey PMS #438

Symbol treatment: Conrail symbol is blind embossed  
Paper stock: Strathmore Fairfield Wellum Opaque,  
70 lb. text

Trim size: Letterhead 8½" x 11"  
Envelope 8½" x 3½"

**Corporate Officers' Monarch letterhead and envelope**

Executive's name: 8 point Futura Demi-bold, all caps  
Executive's title, corporate name and address:  
8 point Futura Medium, all caps

Color ink: All type including word "Conrail" prints grey PMS #438

Symbol treatment: Conrail symbol is blind embossed  
Paper stock: Strathmore Fairfield Wellum Opaque,  
70 lb. text

Trim size: Letterhead 7½" x 10½" (Monarch)  
Envelope 3½" x 7½" (Monarch)

**General business card**

Employee's name: 12 point Futura Demi-bold, all caps

Other copy: 6 point Futura Medium, all caps

Ink color: Type and symbol print blue PMS #300

Trim size: 3½" x 2"

**Corporate Officers' business card**

Executive's name: 12 point Futura Demi-bold, all caps

Other copy: 6 point Futura Medium, all caps

Ink color: All type prints grey PMS #438

Symbol treatment: Conrail symbol is blind embossed

Paper stock: Strathmore Fairfield, Basis 60-2 sheet, White Calendar Medium/Plate

Trim size: 3½" x 2"

**Mailing label**

All copy: 6 point Futura Medium, all caps

Ink color: Type and symbol drop out of solid blue PMS #300

Trim size: 6½" x 4½"

This is the 8 1/2" x 11" general letterhead with #10 envelope. The type and symbols print in one color (PMS #300). Note that there are no names or titles on the general letterhead.

Examples are shown at a reduced size. All dimensions are in inches.



CONRAIL

CONRAIL

SIX PENN CENTER PLAZA PHILADELPHIA, PA 19104

CONSOLIDATED RAIL CORPORATION SIX PENN CENTER PLAZA PHILADELPHIA, PA 19104

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The Conrail stationery has been designed for use with the typing format demonstrated below. Uniform application of the format will help maintain visual consistency.

Example is shown at reduced size.

1½"

CONRAIL

November 1, 1974

Mr. Robert Williams  
General Manager  
Arco Freight Company  
38 North Water Street  
Harrisburg, Pa. 17107

Dear Mr. Williams:

This letter demonstrates the recommended flush left typing format for Conrail letters. The left hand margin is aligned with the vertical axis of the ballpoint. The date, inside address, salutation, letter body, complimentary close, signature and title, room number and writer's/secretary's initials are typed flush left on this margin.

The dateline is 1" below the printed element (symbol or executive's title), and all other information falls sequentially under the date. The inside address begins two double-spaces below the date. The salutation is double-spaced below the inside address. The body of the letter begins one double-space below the salutation.

Typing is single-spaced with a double-space between paragraphs. There are no paragraph indentations. The complimentary close is double-spaced below the letter body. Leave two double-spaces for the signature. The name and title, room number and writer's/secretary's initials should all be separated by a double space. For shorter letters, leave additional space below the dateline.

Very truly yours,

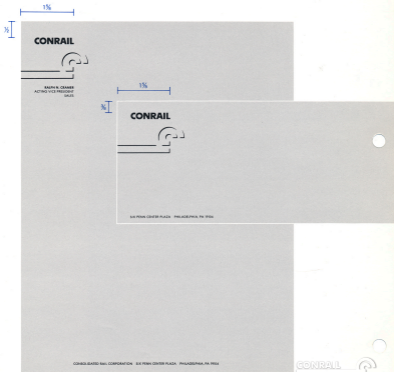
*John Jones*

John Jones  
Assistant Vice President  
Room 1640  
JJ:jm

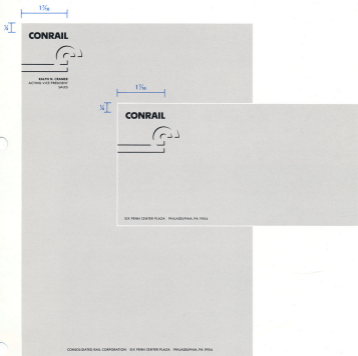
CONSOLIDATED RAIL CORPORATION 36 PENN CENTER PLAZA PHILADELPHIA, PA 19104

This is the 8½" x 11" Corporate Officers' letterhead with #9 envelope. The symbol is blind embossed and the type prints charcoal grey (PMS #438). The executive's name and title appear on this letterhead.

Examples are shown at a reduced size.



The Monarch letterhead and envelope are shown below at a reduced size. The executive's name and title appear on this letterhead. The symbol is blind embossed and the type prints charcoal grey (PMS #438).



Two basic business cards are shown here at full size. The general business card is one color (PMS #300) and the Corporate Officers' business card is blind embossed with charcoal grey (PMS #438) type.

The standard mailing label shown below is full size. The type and symbol drop out (white) of a PWS #300 blue background. The white area to the right is reserved for typing the mailing address.



Mr. Robert Williams  
General Manager  
Acme Freight Company  
10 North Water Street  
Harrisburg, Pa. 52217

Conrail forms should graphically relate to all other printed material as part of the overall identification program. The form system is based on the logical organization of both verbal and visual information.

#### Identification area and information area

All forms are divided into two areas. The first area is the identification area which includes the Conrail trademark, the title of the form, form number, and a limited amount of related information. The semi-extended version of the Conrail trademark would always be used due to the limited vertical space available in the identification area.

The second area is the information area incorporating all other elements of the form. By aligning various elements of a given form beneath one another along a few hypothetical vertical axes, a sense of simplicity and organization will be communicated.

#### Typographic style

The number of type sizes and weights should be limited to as few as possible. The form title should appear in the upper left hand corner in 16 point Futura Demi-bold upper and lower case. The form number should always appear above and flush left with the form title. The Conrail trademark is positioned on the right side of the identification area, flush right with the right edge of the rules. The words "Consolidated Rail Corporation" appear in 8 point Futura Book upper and lower case, flush left and below the Conrail trademark. All body type should be no smaller than 8 point Futura Book upper and lower case. Arrangement of the type throughout should be flush left, ragged right. Words or phrases appearing in a boxed area should be positioned in the upper left hand corner of the area.

#### Rules

Rules should be limited to two weights, hairline rules for general use and two point rules for dividing major areas of information. The vertical space between rules should be equal throughout a given form.

Examples are shown at reduced size.

PA 3085 822-76

## Purchase order Purchasing agent's copy

Purchasing Department  
Penn Central Station, 308 Street  
Philadelphia, Penna. 19104

On your invoice show all information in red shaded areas and follow paragraph 7 on reverse side of this order. If no specific shipping instructions appear below, follow shipping and packing instructions in paragraphs 4, 5 & 6 on reverse side of this order.



Consolidated Rail Corporation

Mail invoice in triplicate to:  
Consolidated Rail Corporation  
Manager, Material Accounting  
Penn Office Box 8600  
Philadelphia, PA 19101

Date	TP	Store	Order serial no.

Quantity	Unit	Item number	Item description (include mfg. no. and descriptive detail)	Unit price

F 1824 B&amp;ES

## Application for employment

See equal opportunity employee as stated by the Civil Rights Act of 1964 and by Executive Order number 11246 and 11510, also section 503 of the Rehabilitation Act of 1973.



Consolidated Rail Corporation

Date of application	Region or system office	Division or department	Vacation
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To be completed in handwriting of applicant in presence of employing office. To determine the eligibility of the applicant for further consideration, the information must be complete in every particular.

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 NO 888193176

## Freight waybill

To be used for single consignments, as listed on this contract.



Consolidated Rail Corporation

Bill	STC no.	Weight	Traffic	Receipt												
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
Originator	Op number	C/E	Kind	Net	Contents	Destination	Station	Consignment	TOP	Empty	Car	Equip	Equip	Equip	Equip	Equip
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17

## Procurement request page \_\_\_\_ of \_\_\_\_ pages



Consolidated Rail Corporation

Name of originating office	Request no.	Date request prepared	Name and phone no. of person to contact
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Type of request (check one)

 New request

 Change to previous PR dated \_\_\_\_\_

 Modification to

 insert set or order no. \_\_\_\_\_

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**Three column grid**

The check design system is based on a three column grid in which the elements are distributed across the top of the check for maximum understanding. The first column includes the name of the corporation and the name of the check (i.e. Payroll Check). It is suggested that if all checks within the corporation are given names according to use, it would help clarify the function of each individual check.

The second column is the Conrail trademark in the approved semi-extended version. The trademark is centered left to right regardless of the length of the check.

The third column is for the check number. The date of the printing is in the upper right hand corner of the check.

Whenever possible, the type within the body of the check should align vertically on this three column grid.


**Horizontal divisions**

The Conrail checks are also divided into three horizontal areas: the primary identification area (white band on top), the secondary identification area (white band on bottom), and the information area (wide color band in center).

The information area is defined by the background pattern showing the Conrail trademark. This pattern (safety paper) is necessary to protect certain information from alteration. The background is printed in one of four solid colors (blue, green, grey, or gold) according to the check's function. All type is overprinted in black.

**Typographic style**

The check name and number appear in 12 point Futura Demi-bold (Techno Bold) caps. The corporation name is 9 point Futura Medium (Techno Medium) caps. All other body copy on the checks is 9/9 Futura Medium upper and lower case. The copy should always be set flush left, ragged right. Half point rules ("L" shaped) are used to define informational areas.

CONSOLIDATED RAIL CORPORATION		CONRAIL 		8-26 432	
PAYROLL CHECK				No. D00800027	
Employee Number	Pay Group	Pay Location	Pay to the order of	Date	Amount in words and figures Date
					\$
Mellon Bank, N.A., Pittsburgh					
⑈08000 27⑈ ⑆0430⑈00 26⑆ ⑆97⑈290 4⑈					

CONSOLIDATED RAIL CORPORATION

3-90  
310

IN PAYMENT OF ACCOUNT

CONRAIL 

No. K02202

Claimant's No.	R.R. Claim No.	Date	Number of months after this date from	Amount
				\$
Pay to the order of				
The Fidelity Bank, Philadelph				

⑆0220023⑆ ⑆0340⑉0050⑆ 484 964 3⑆

CONSOLIDATED RAIL CORPORATION

3-76  
310CONRAIL 

No. 686006

Pay to the order of	Date
Account No.	Amount
	\$
Authorized Signature	
Industrial Valley Bank and Trust Company Philadelphia, PA.	

⑆686006⑆ ⑆0340⑉0076⑆ ⑆850 214 5⑆

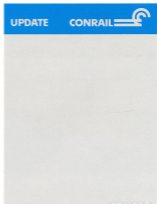
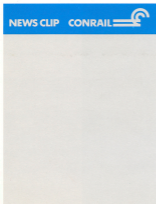


The purpose of the suggestions listed here is to help reinforce the Conrail "look" through consistent style in typography, format and use of the corporate trademark.

- 1 Avoid visual clutter by including as few main elements as possible.
- 2 Limit the number of different type styles, weights and sizes.
- 3 Emphasis can be created by using **one** of the following typographic signals:  
Change type weight from regular to bold  
Put words in italic  
Position words in white area away from copy  
Change size of type  
Change color of type

- 4 All body copy should appear in a single type size. Whenever suitable, body copy should be organized in a flush left format for easy reading. Lines of text should run ragged (non-justified) on the right.

Shown below are two "typical" press releases. The headings are dropped out (white) of a blue (PMS #300) band. Note that the words "Newsclip" and "Update" are in the same type size and style (Futura Bold) as the word "Conrail." Follow rules found on page 10 for positioning type with the semi-extend trademark.



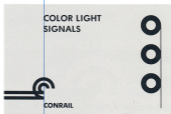
The Conrail magazine shown at a reduced size demonstrates an effective use of the fully extended trademark. The number of type faces and sizes has been kept to a minimum. Text is in a flush left format.



The "Safety Rules" booklet is a flush right format following the rules established on page 9. The title has been set in Futura Bold caps which relate to the Conrail logotype.

The "Color Light Signals" booklet is a flush left format following the rules established on page 8. It is suggested that the illustrations used on these instruction manuals be simple graphic drawings and that they be positioned away from other design elements. In both examples a limited number of type faces have been used.

Illustrations are shown at a reduced size.



This manual cover shown at a reduced size demonstrates the proper use of the flush left version of the Conrail trademark. The straight forward arrangement of typographical elements provides the clarity needed for manuals and instruction materials. Note that all of the type is in the same style.

# TRAINING PROGRAM



**CONRAIL**

LABOR RELATIONS AND PERSONNEL

The few examples shown on these pages are the solutions to special design problems. In some ways they are exceptions to standard practices but the unique character of the problems necessitated individual treatment.

The hat badges, uniform buttons and lapel pins shown here are metallic gold and Conrail blue. Decorative buttons are an exception to the practice of always using the word "CONRAIL" with the symbol.

The lapel pins are one of the rare instances where a mirror image (right to left) symbol is appropriate.

Requests for miscellaneous items such as the design and procurement of uniform buttons, etc. are handled through the Department of Public Affairs.



Hat insignia



Buttons



Lapel pins

The flag and the banner use the centered version of the trademark with the logotype centered below the symbol. The mark is white on a blue field. Both sides of the flag and banner are identical.



The Conrail symbol and logotype are the identification elements for all vehicles. These elements are used horizontally and parallel to the dominant lines and features of each vehicle.

Exact proportional relationships have been established between the logotype and the symbol to maintain a high level of consistency and continuity. The largest symbol possible and/or practical is positioned to achieve maximum visibility. The largest possible logotype is then positioned accordingly. Once again, the size of the logotype ( $x$ ,  $1\frac{1}{2}x$ , or  $2x$ ) is determined by the size of the symbol.

The Conrail alphabet is used throughout the system for reporting marks, numerals, etc. Location of these and all other markings including Consolidated stencils, ACI labels, etc. shall be in accordance with the Association of American Railroads.

The following illustrations are not drawn to a standard scale, but are in proportion to one another. They illustrate the proper alignment and proportional relationships for the various types of rolling stock. Except for locomotives and switchers, both sides of all vehicles shall receive similar treatment.



Locomotives



Cabooses



Box cars



Flat cars



Gondolas/Hoppers/Passenger cars

The following ten classifications of locomotives have been selected to serve as guidelines in applying the mark to all locomotives and switchers throughout the entire system. Numerals shall be 1'4" in height and logotypes positioned on either end shall be 9" in height. The other side of locomotives (not shown) shall receive symbol in a mirror image (i.e. reading from right to left).

All locomotives shall be painted Conrail blue and all identification markings shall be white.

#### EMD freight

GP20, GP30, GP35, GP38, GP38-2, GP40, GP40-2, GP40P, SD35, SD38, SD40, SD45, SD45-2, SDP45

#### Electric freight

E33, E44

#### Alco freight

RS27, RS32, C420, C424, C425, C430, C628, C630, C636

#### GE freight

U23B, U23C, U25B, U25C, U28B, U28C, U30B, U30C, U33B, U33C, U36C

#### Alco road switcher

RS 2, RS 3

#### Alco road switcher

RS11, RS 11 MCD, RSD 12, RSD 15

#### EMD road switcher

GP7, GP9, GP18

#### EMD road switcher

SW1, SW7, SW8, SW9, SW900, SW1001, SW1200, SW1500, NW2, MP15

#### Electric streamlined

E40, GG1

#### Diesel streamlined

F7, FP7, FL9, E8



EMD freight/ 5'6" symbols with 1'4" logotypes



Electric freight/ 5'6" symbols with 1'4" logotypes





Alco freight / 5/6" symbols with 1/4" logotypes



GE freight / 5/6" symbols with 1/4" logotypes



Alco road switcher / 3/6" symbols with 9" logotypes



Alco road switcher / 3/6" symbols with 9" logotypes



EMD road switcher/ 3'6" symbols with 9" logotypes



EMD road switcher / 3'6" symbols with 9" logotypes



Electric streamlined/ 5'6" symbols with 1'4" logotypes



Diesel streamlined/ 3'6" symbols with 1'4" logotypes

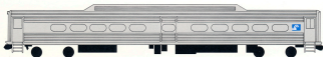
The following passenger cars have been selected to serve as guidelines in applying the mark to all passenger cars throughout the entire system.

Conrail blue business cars shall receive white identification markings.

All commuter cars previously marked with predecessor line logos shall be marked with Conrail symbol as shown at right. (This is an approved exception to the general rule which stipulates that the name and symbol must appear together.)



Business car/ 20" symbols with 9" logotypes and numerals



Passenger car/ 14" symbols, 1/6" x 22" decals to replace predecessor line identification.

The following cabooses have been selected to serve as guidelines in applying the mark to all cabooses throughout the entire system.

All cabooses shall be painted Conrail blue and all identification markings shall be white. Symbols shall be 3'6" in height with 9" logotypes and numerals.



Transfer



Cupola/centered version



Cupola/offset version



Bay window/centered version



Bay window/offset version

## Cabooses

The following cabooses have been selected to serve as guidelines in applying the mark to all cabooses throughout the entire system.

All cabooses shall be painted Conrail blue and all identification markings shall be white. Symbols shall be 3'6" in height with 9" logotypes and numerals.



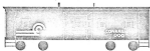
Transfer



Cupola/centered version



Cupola/offset version



Bay window/centered version



Bay window/offset version

The following box cars have been selected to serve as guidelines in applying the mark to all box cars throughout the system.

All box cars, unless otherwise specified, shall be painted Conrail red oxide and all identification markings shall be white. Reporting marks and numerals shall be 1 1/2" in height.



50' Box car—inside stike / 8'0" symbols with 1 1/2" logotypes



50' Box car—outside stike / 8'0" symbols with 1 1/2" logotypes



60' Box car—16' 10" or higher / 9'6" symbols with 2'0" logotypes



60' Box car / 8'0" symbols with 2'0" logotypes



86' Box car—double door opening / 9'6" symbols with 1'6" logotypes



86' Box car—single door opening / 9'6" symbols with 2'0" logotypes

The following open top hoppers have been selected to serve as guidelines in applying the mark to all open top hoppers throughout the system.

All open top hoppers, unless otherwise specified, shall be painted Corral red oxide and all identification markings shall be white. Symbols shall be 2'0" in height with 6" logotypes and 11" reporting marks and numerals.



One jenny



One jenny with steam lance holes



Three pocket hopper



Hot ore Benson mining car / 1'3" sy



The following covered hoppers have been selected to serve as guidelines in applying the mark to all covered hoppers throughout the system.

Chemical, grain and flour service hoppers shall be painted Conrail light grey with black markings.

All other covered hoppers shall be painted Conrail red oxide and all identification markings shall be white.



Outside stake / 2'0" symbols with 1'9" logotypes



Outside stake / 5'6" symbols with 1'9" logotypes



Centerflow / 5'6" symbols with 1'9" logotypes

The following covered hoppers have been selected to serve as guidelines in applying the mark to all covered hoppers throughout the FlexiFlo system.

All FlexiFlo cars, unless otherwise specified, shall be painted Conrail red oxide and all identification markings shall be white.

# FLEXI FLO



Outside stake / 4'6" symbols with 1'3" logotypes



Centerflow / 4'6" symbols with 1'9" logotypes

The following gondolas have been selected to serve as guidelines in applying the mark to all gondolas throughout the system.

All gondolas, unless otherwise specified, shall be painted Conrail red oxide and all identification markings shall be white.



Low side gondola / 2'0" symbols with 6" logotypes



High side gondola / 2'0" symbols with 6" logotypes



Corrugated gondola without plates / 1'3" symbols with 4" logotypes



Corrugated gondola with plates / 1'3" symbols with 4" logotypes

The following flat cars have been selected to serve as guidelines in applying the mark to all flat cars throughout the system.

All flat cars, unless otherwise specified, shall be painted Conrail red oxide and all identification markings shall be white. Unless specified otherwise, symbols shall be 1'6" in height with 7" logotypes, reporting marks and numerals.



General service



Coil steel flat / 1'3" symbols with 5" logotypes.  
Coil covers to receive 2'6" symbols with 1'0" logotypes.



Depressed center flat



Trailer / Container service

For non revenue vehicles including all equipment and machinery, the Conrail square is used as the identification device.

This device exists in positive (blue symbol on a white background) and negative (white symbol on a blue background) and in a number of sizes to accommodate all vehicles, equipment and machinery.

All dark colored vehicles including Conrail blue shall use positive Conrail squares as large as practical. All light colored vehicles including yellow shall receive negative Conrail squares.

The following Conrail vehicles have been selected to serve as guidelines in applying the mark to all non revenue vehicles.



Signage is the second most visible medium, after vehicles, of all Conrail communications. Continuity has been established from exterior to interior through color, size and proportion. Adherence to the system set forth on the following pages shall insure a coordinated, functional and economic signage program.

The Conrail alphabet, designed for maximum legibility, fulfills the criteria of simple, bold and easily identifiable letterforms. The alphabet and numerals are used exclusively throughout the entire signage program.

**A B C D E F G H I J**  
**K L M N O P Q R S**  
**T U V W X Y Z**  
**1 2 3 4 5 6 7 8 9 0**

Letter, word and line spacing are determined by a unit measurement system. The unit module (48 units x 48 units) is used throughout the entire system as a general method of measurement. The size of the unit is determined by the height of the letter.



The units establish letter spacing and word spacing as well as panel proportions.

Based on the unit module, panel sizes and proportions may vary to suit the particular message and/or location.



This chart indicates the exact number of units required for correct letter spacing and word spacing. A minus unit space is used for two adjacent letterforms which slope away from the vertical but in a parallel direction (i.e. VA).

Word spaces are determined by the addition of a constant ten units to the correct letter spacing.

To assure maximum readability for exterior signage fabricated of high reflectivity vinyl, a constant eight units should be added to the correct letter spacing.

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W	X	Y	Z	1	2	3	4	5	6	7	8	9	0	
A	3	3	-1	3	3	3	-1	3	3	3	3	3	3	3	-1	3	-1	3	1	-5	1	-6	-5	3	-7	3	0	3	1	1	1	0	3	2	1	0	
B	1	4	3	4	4	4	3	4	4	2	4	4	4	4	3	4	3	4	3	1	3	1	1	0	0	2	2	2	2	3	3	3	3	1	3	2	3
C	0	3	3	3	3	3	3	3	3	1	3	3	3	3	3	3	3	3	3	1	3	0	0	-1	0	1	3	3	3	2	3	2	3	2	3	3	3
D	-1	3	3	3	3	3	3	3	0	3	3	3	3	3	3	3	3	3	3	0	3	0	0	-2	-1	1	2	3	3	3	3	3	1	3	3	3	
E	3	4	3	4	4	4	3	4	4	4	4	4	4	4	3	4	3	4	3	3	4	3	3	2	4	2	4	3	2	3	3	3	3	3	3	3	
F	-2	4	3	4	4	4	3	4	4	4	4	4	4	4	3	4	3	4	2	4	4	3	3	2	3	4	3	3	3	2	2	3	4	2	3	3	
G	3	4	3	4	4	4	3	4	4	4	4	4	4	4	3	4	3	4	3	2	4	1	1	3	1	4	3	4	4	3	3	3	3	3	3	3	
H	3	4	3	4	4	4	3	4	4	3	4	4	4	4	3	4	3	4	3	3	4	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3
I	3	4	3	4	4	4	3	4	4	3	4	4	4	4	3	4	3	4	3	3	4	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3
J	1	4	3	4	4	4	3	4	4	2	4	4	4	4	3	4	3	4	3	3	4	3	2	3	3	3	3	3	3	3	3	3	3	3	3	3	3
K	3	3	-2	3	3	3	-2	3	3	3	3	3	3	3	-2	3	-2	3	0	2	2	2	2	3	2	3	0	3	0	0	0	0	-1	-2	0	0	-1
L	3	3	0	3	3	3	0	3	3	3	3	3	3	3	3	0	3	3	2	-5	2	-5	-4	3	-6	3	0	3	2	-1	3	1	1	3	0	1	
M	3	4	3	4	4	4	3	4	4	3	4	4	4	4	3	4	3	4	3	3	4	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3
N	3	4	3	4	4	4	3	4	4	3	4	4	4	4	3	4	3	4	3	3	4	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3
O	0	3	3	3	3	3	3	3	3	1	3	3	3	3	3	3	3	3	3	1	3	0	0	-1	-1	1	2	3	3	2	3	2	3	1	3	3	3
P	-3	3	3	3	3	3	3	3	3	-3	3	3	3	3	3	3	3	3	2	3	2	2	0	1	2	3	3	3	0	2	3	2	3	2	3	2	3
Q	0	3	3	3	3	3	3	3	3	1	3	3	3	3	3	3	3	3	3	1	3	0	0	-1	-1	1	2	3	3	2	4	1	3	3	3	3	3
R	3	3	2	3	3	2	3	3	3	3	3	3	3	3	2	3	2	3	2	4	2	2	3	1	3	3	3	3	3	3	3	3	3	3	3	3	3
S	1	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	1	3	1	1	2	1	2	2	3	3	3	3	3	3	2	3	3	3
T	-5	3	0	3	3	3	0	3	3	-2	3	3	3	3	0	3	0	3	2	4	4	3	3	3	3	4	3	2	2	-4	2	1	4	2	1	1	1
U	1	4	3	4	4	4	3	4	4	2	4	4	4	4	3	4	3	4	3	3	4	3	3	2	3	3	3	3	3	3	3	3	3	3	3	3	3
V	-6	3	-1	3	3	3	-1	3	3	-3	3	3	3	3	-1	3	-1	3	1	3	3	3	3	3	3	3	2	1	2	-3	0	0	3	1	1	2	1
W	-4	3	0	3	3	3	0	3	3	-2	3	3	3	3	0	3	0	3	1	3	3	3	3	3	3	3	3	2	2	2	-2	1	1	3	1	1	1
X	3	3	-1	3	3	3	-1	3	3	3	3	3	3	3	-1	3	-1	3	3	2	2	2	2	2	2	0	3	1	-1	1	0	2	1	0	0	1	0
Y	-6	3	-1	3	3	3	-1	3	3	-3	3	3	3	3	-1	3	-1	3	0	3	3	3	3	3	3	3	1	1	-5	0	-1	3	0	0	-1	0	-1
Z	3	3	2	3	3	3	2	3	3	4	3	3	3	3	2	3	2	3	4	4	3	3	3	2	4	2	3	3	-2	3	2	3	2	3	2	2	2
1	3	4	3	4	4	4	3	4	4	3	4	4	4	4	3	4	3	4	3	3	4	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3
2	3	4	2	4	4	4	2	4	4	4	4	4	4	4	2	4	2	4	3	2	3	1	1	3	1	4	2	4	3	0	3	2	3	2	3	2	2
3	1	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	1	3	1	1	0	0	2	2	3	3	3	3	3	3	3	3	3	3
4	1	4	3	4	4	4	3	4	4	1	4	4	4	4	3	4	3	4	3	-3	4	-1	-1	0	-1	2	1	2	3	4	3	3	3	3	3	3	3
5	1	3	3	3	3	3	3	3	2	3	3	3	3	3	3	3	3	3	2	3	1	1	0	1	1	2	3	4	3	3	3	3	3	3	3	3	3
6	1	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	2	3	1	1	0	0	3	2	3	3	3	3	3	3	3	3	3	3
7	-5	3	1	3	3	3	1	3	3	4	3	3	3	3	1	3	1	3	2	4	4	3	3	2	3	4	3	3	3	-2	1	1	4	2	2	2	2
8	1	3	2	3	3	3	2	3	3	3	3	3	3	3	2	3	2	3	2	3	1	1	0	0	2	2	3	3	3	3	3	3	3	3	3	3	3
9	0	3	3	3	3	3	3	1	3	3	3	3	3	3	3	3	3	3	3	1	3	0	0	-1	0	1	2	3	3	3	3	3	3	3	3	3	3
0	0	3	3	3	3	3	3	3	3	1	3	3	3	3	3	3	3	3	3	1	3	0	0	-1	0	1	2	3	3	3	3	3	3	3	3	3	3



When positioning messages on panels, the left hand margin is 24 units. The right hand margin should always be 24 units or more. When additional messages of varying type sizes are combined, the left hand margin should remain constant. See illustration below.

These panels of equal size illustrate how the size of type may vary within the same area to suit the particular message and/or application.



The exterior signage program consists of operation signs as well as facility signs. Operation signs shall follow the guidelines specified previously in the manual taking into consideration all established rules and regulations.

Exterior facility signs shall only identify entrances, areas, and buildings that interface with the general public. The Conrail trademark (centered version within a square) should only appear at major entrances. Additional information such as location (no personalization) should be positioned to the right of the mark.

All nomenclature, including the Conrail trademark shall be white on Conrail blue panels. Once again, for exterior signage fabricated of high reflectivity vinyl, a constant eight units should be added to the correct letter spacing. Installation as well as details and specifications shall be coordinated by C. C. Herrick, Engineer of Standards, 6 Penn Center Plaza, Philadelphia, Pa.

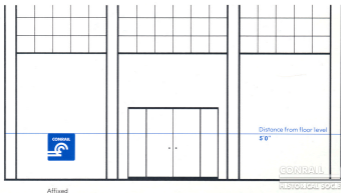


Facilities signage



Although each aspect of signage has been considered separately, the letters, the proportions, etc., it must always be borne in mind that it is the total appearance which will give the system cohesion. Proper placement should not be overlooked.

Exterior signs, whether affixed or free-standing, shall be prominently displayed, taking into account practical considerations such as vandalism, cleaning, maintenance, lines of sight, and rights of way.



The interior sign program is based on the combination of the Conrail square with identification, information and directional messages. The message is arranged on single or multiple panels exactly as specified previously and positioned below the Conrail square. The virtue of this method is flexibility, as individual panels can be added without affecting the total framework.

Only departments, such as Public Affairs, and private or semi-private work stations shall receive plaque identification. All information shall be white on Conrail Blue plaques.

Installation, as well as details and specifications shall be coordinated by Tobias Welo, Director Corporate Administrative Services, 6 Penn Center Plaza, Philadelphia, Pa.



Entrance



Private



Semi-Private



Department



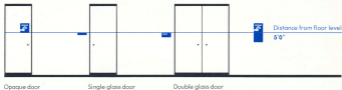
Directory



Directional

Once again, proper placement of interior signs should not be overlooked.

Where possible, all interior signs shall be positioned 4" to the left of the designated entrance, and 5' 0" from the floor. Where space does not exist for such positioning, the plaque shall be positioned on the door as illustrated below. Whether the door(s) are glass, wood, or metal, the height and distance from the entrance shall remain constant throughout the entire application.



Unique situations, such as a main entrance of a large facility or reception area shall receive special consideration and shall be coordinated by Donald Martin, Vice President, Public Affairs, 6 Penn Center Plaza, Philadelphia, Pa.



Entrance/reception area

CONRAIL



CONRAIL



CONRAIL



CONRAIL



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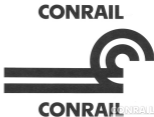
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CONRAIL  
HISTORICAL SOCIETY





